

August 29, 2025

Town of Brookhaven Industrial Development Agency

c/o Town of Brookhaven Division of Economic Development

One Independence Hill

Farmingville, NY 11738

To Whom It May Concern:

Coco Architectural Grilles & Metalcraft has been in business at this location since 2011. We have expanded from 9,800 square feet to 13,200 square feet during this time. Since that time, we have added to our product and service mix, grew significantly in our number of employees, and expanded our in-house capabilities with a state-of-the-art manufacturing facility.

During this time of growth and expansion, we have been able to add the latest in Fiberoptic Laser Cutting technology, CNC Turret Punch Press, CNC Press Brake for precision metal bending, and a rare and unique piece, a Precision Parts Leveler from ARKU which has become an asset not only to our shop floor, but also to the customer and vendor base around us. Local sheet metal distributors such as Yarde Metals use us on occasion to help level their own stock that is rejected from customers.

We have also added the most current in Precision TIG Welded as we expanded from one full-time welder to five. Our sawing department has all machines upgraded with digital stops for precision cutting and other CNC capabilities which have improved production time, accuracy, and optimization of our cutting schedules. The finishing department includes a wet wide belt sander and other various machines and hand tools to merge our knowledge of old-world craftsmanship with cutting edge technology. This is an attribute our customer base relies on us as a leading provider of high-end fabricated metal products.

Our expertise in metalworking is built on four successive generations of a family legacy in manufacturing. We work with Aluminum, Brass, Bronze, Stainless Steel, and Steel and all finishes associated with these metals. We entered the custom architectural grille market in 2005 as we recognized the need for custom quality products, made entirely to customer specifications, that needed to be turned around in short lead-times while maintaining competitive prices. We are proud to have grown into an industry leader within the market and have obtained a very loyal customer base.

As we have grown, expanding not only in the shop, but also in office staff which includes sales, estimating, engineering, accounting, and customer service, the new challenge is one of floor space and amperage. We have simply outgrown the space and cannot meet some customer demands.

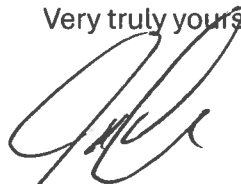
This is where we hope the IDA can help. After making it through COVID, we saw the price of commercial real estate swell and our rent was effectively doubled. We are already in an area that is bleeding jobs from several sectors, manufacturing being one of them. Our hope is that the IDA will partner with us to keep our company and employees growing inside of Suffolk County.

Moving from our leased space into a 16,000 square foot property of our own will allow us to do so, but with all the barriers in NYS, especially on Long Island, includes some of the highest property taxes in our nation. We are seeking help in offsetting this and any other high costs NYS is known for to help us minimize risk and invest in the company to continue to grow.

We anticipate adding at least three full-time jobs over the next two years just to start. One would be another shop employee and two for our office to assist in engineering and estimating. This is a conservative estimate, and our plan is to add more. I believe we can with your assistance.

Thank you for your consideration on behalf of Coco Architectural Grilles & Metalcraft.

Very truly yours,

A handwritten signature in black ink, appearing to read 'James Coco', with a long, sweeping underline that extends to the left.

James Coco

President